

SPT Offshore is looking for a Tender Manager to support our growing organization with the preparation of tenders and visiting clients around the globe. If you like a mix of working at the office and being abroad in a technical entrepreneurs environment with strong social dynamics, than this might be the job for you!

## Your challenge

As a Tender Manager you will be responsible for the preparation of tenders and will be involved in business development. Do you have experience in offshore construction and installation on commercial and technical matters? Then please read further...

## Your duties

- Business development by visiting potential clients and attending exhibitions
- Prepare pre-qualifications
- Review ITT documentation
- Coordinate tender input from different disciplines and lead tender process
- Ensure a feasible and the most cost-efficient solution meeting client requirements
- Prepare tender documentation
- Prepare schedule and pricing and obtain approval
- Support with contract negotiations
- Hand over to project team for execution
- Support Commercial Director with worldwide sales strategy and standardization of the tendering process

## Requirements

- You have a higher education in Engineering (Offshore-, Civil-, Aerospace or Naval Engineering)
- Experience in offshore oil and gas and/or offshore renewable energy projects
- Experience in sales or tendering
- Excellent knowledge of English language (verbal and written)
- Willing to travel (~twice a month daytrip Europe, once every two months intercontinental)
- Flexible, stress resistant with a strong work ethic and a hands-on approach.
- Enjoy a dynamic, technological environment
- Have a strong commercial drive
- Have the ability to translate our clients' needs into operational requirements
- You have a valid work permit for Europe.

## Our company

SPT Offshore is the leading offshore contractor for suction pile anchors and foundations. SPT Offshore undertakes and manages EPCI project worldwide from suction pile anchors for moorings and pipelay startup, suction pile foundations of jackets and sub-sea structures to complete Self Installing Platforms (SIPs)<sup>®</sup>, Self Installing Monopiles (SIMs)<sup>®</sup> for platform extensions and Suction Installed Wind Turbines (SIWTs)<sup>®</sup>. SPT Offshore operates its own well-proven suction pump equipment required for the installation of suction piles and anchors from shallow to deep water. Over the years, SPT Offshore has been involved in the design, fabrication, transportation, installation and/or removal of over 500 suction pile anchors and foundations and various self and barge installed platforms worldwide.

## Applications

Apply by sending your cover letter and resume to SPT Offshore by e-mail, [info@sptoffshore.com](mailto:info@sptoffshore.com)  
For more information about our company please visit [www.sptoffshore.com](http://www.sptoffshore.com).

***Acquisition in response to the vacancy is not appreciated.***

